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## Business Area

# Wholesale and Production

Wholesale and Production continue to experience stable development in a challenging environment. Both areas are increasing their sales and consolidating their position on the various markets.

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The Coop Group's Wholesale/Production business area generated total sales of over 17.2 billion Swiss francs in 2025, which is 3.2% more than the previous year.

## Transgourmet Group

With its subsidiary Transgourmet, the Coop Group is active in the cash & carry and wholesale supplies market in Germany, Switzerland, France, Spain, Poland, Romania and Austria. In 2025, Transgourmet generated total sales of 11.9 billion Swiss francs from its cash & carry stores and wholesale supplies, which equates to an increase of 2.9%, and was able to further consolidate its position as one of the leading European wholesalers over the last year. Transgourmet is a pioneer in sustainable ranges and generated net sales of 962 million Swiss francs in 2025.

Total sales Wholesale/Production

**17.2** CHF billion



### Highlights from the national subsidiaries of the Transgourmet Group

The table below lists highlights from the year under review for the individual national subsidiaries and companies of the Transgourmet Group.



#### Germany

In the cash & carry sector, Riedstadt-based Transgourmet Germany operates 33 stores under the Selgros sales brand and 3 stores under Transgourmet Cash & Carry. Transgourmet also supplies bulk customers in the hotel, restaurant, corporate catering and social service sectors from 14 distribution centres and 11 transshipment points.

#### Highlights in 2025

##### Transgourmet

- Strong growth in the food service business
- Acquisition of Pier 7 and strengthening of presence in southern Germany
- Introduction of new training and recruitment concepts
- Expansion of biogas and electric truck fleet as well as installation of an in-house biogas filling station

##### Selgros

- Delivery share further increased
- Establishing in-house category management for food and non-food
- Introduction of the Platinum customer card to strengthen customer loyalty



#### Specialists



#### EGV AG

- Consulting services for kitchen operations expanded to include process and management matters
- Significant strengthening of the logistics infrastructure through transshipment points and additional warehouses

#### Gastronovi

- Strong growth: Over 7 300 hospitality businesses rely on the company's systems
- Very strong progress with the digital payment solution, which is in use at more than 2 200 businesses
- 82% willingness to recommend: a strong indication of trust, quality and lasting customer satisfaction (survey 7/2025)

#### Sump & Stammer

- Market share in the cruise segment further increased
- Productivity sustainably improved through digital solutions

#### Team Beverage

- Increased market share in independent catering through additional contractual partners and expanded market leadership in the catering drop-shipping business
- Digital milestones: successful acquisition of a further 4 000 Gastivo customers

#### Frischeparadies

- Frischeparadies Leipzig wins the Seafood Star for highest quality and service
- Joint centralized seafood purchasing with Transgourmet strengthens procurement expertise

Stores

46

Warehouses

14

More information: [www.transgourmet-deutschland.de](http://www.transgourmet-deutschland.de)



**TRANSGOURMET**  
Schweiz

### Switzerland

Transgourmet Switzerland in Moosseedorf near Bern, with its head office in Basel, operates in the cash & carry and wholesale supplies sector. The 31 Prodega stores stock the widest range in Swiss wholesale. Deliveries are made from Transgourmet regional warehouses, mostly linked directly to a cash & carry store.

#### Highlights in 2025

- Customer growth and revenue gains at Prodega and Transgourmet
- More entry-level-priced products under the «Economy» own-label brand and strong promotions for affordable shopping
- 60 years of Prodega with customer and employee events
- In September 2025, Transgourmet deliveries in Ticino were merged with Saviva



#### Specialists



#### Casa del Vino

- Market position for premium wines strengthened in the hospitality sector
- Relocation of the Birrhard warehouse site to Rapperswil for optimized product availability

#### Vinattieri

- Gold medals at Expovina and Mondial du Merlot

#### Saviva

- Introduction of cross-docking for butcher's products as well as fruit and vegetables
- Close collaboration between Saviva and Transgourmet in purchasing, logistics, IT and HR

Stores



Warehouses



More information: [www.transgourmet.ch](http://www.transgourmet.ch)



**TRANSGOURMET**  
France

### France

Based in Valenton near Paris, Transgourmet France operates 22 warehouses, 23 platforms and a cash & carry store. In the French wholesale supplies market, Transgourmet ranks second.

#### Highlights in 2025

- Transgourmet France achieves growth in a stable market
- Opening of a second seafood production facility in Strasbourg
- A complete CO<sub>2</sub> balance sheet was compiled for the entire national range



#### Specialists



Stores



Warehouses



More information: [www.transgourmet.fr](http://www.transgourmet.fr)



**TRANSGOURMET**  
Ibérica

### Spain

Transgourmet Ibérica, based in Vilamalla, is the leading food wholesale company on the Spanish market thanks to its cash & carry and retail business.

#### Highlights in 2025

- Further development of food services: Integration of last-mile transport into logistics processes, opening of a Customer Service Centre and launch of a new customer app
- Expansion of the franchise concept for the local supply sector and introduction of the new convenience model «SUMA fresh & go»
- Acquisition of Dispuig (wholesaler for frozen goods & fish), Moyà Saus (cash & carry in Mallorca) and Nuditrans (joint venture)
- Centenary of Transgourmet Ibérica



GROS MERCAT



GM CASH



TRANSGOURMET

#### Specialists

SUMA

PROXIM

SPAR

Stores

 73

Warehouses

 7

More information: [www.transgourmet.es](http://www.transgourmet.es)



**TRANSGOURMET**  
Polska

### Poland

Transgourmet Poland, headquartered in Poznan, operates 20 Selgros cash & carry stores and 2 food service warehouses. Together with the Selgros brand, the company is one of the largest cash & carry specialists in the country and, together with Transgourmet, the expert in delivery services.

#### Highlights in 2025

- Gained market share in the food service sector for contract catering
- Selgros C&C recognized as the best retailer according to the customer satisfaction survey
- Strengthening communication channels through the introduction of new app features in the food service and C&C sectors, as well as through the expansion of the app into additional C&C areas
- Start of construction of the new headquarters in Poznan



TRANSGOURMET



SELGROS

Stores

 20

Warehouses

 2

More information: [www.transgourmet.pl](http://www.transgourmet.pl)  
[www.selgros.pl](http://www.selgros.pl)



**SELGROS**

România

### Romania

Selgros România, based in Brasov, operates 24 cash & carry stores. Catering customers are supplied from the individual stores.

In Bucharest and Sibiu, customers are served from Selgros' own distribution warehouse.

#### Highlights in 2025

- Opening of a new store including delivery service in Sibiu with 6 000 m<sup>2</sup> of shop floor space
- Increase in turnover in the catering and bulk customers segment
- Optimization of the store layout to meet customer needs
- Expansion of the frozen food range in the stores in Timișoara, Craiova, Alba Iulia and Bistrita
- Installation of four additional photovoltaic systems at the Sibiu, Galati, Braila and Baneasa stores



**SELGROS**

**Stores**



**24**

**Warehouses**



**1**

More information: [www.selgros.ro](http://www.selgros.ro)



**TRANS GOURMET**

Österreich

### Austria

Traun-based Transgourmet Austria is the market leader in wholesale catering supplies, and offers its catering and commercial customers a combination of cash & carry stores and delivery services. The company supplies customers throughout Austria from 13 locations. Transgourmet Austria also operates 4 cash-and-carry stores.

#### Highlights in 2025

- Higher sales in the business and associations customer segment, as well as gains in new customers through the acquisition of Kärntner Legro in Klagenfurt
- Completion of the fully renovated Salzburg store and opening of the new central warehouse in Graz
- Full integration of Riedhart as the Transgourmet store in Wörgl
- EcoVadis Bronze Award as the first certified food wholesaler in Austria



**TRANS GOURMET**



**TRANS GOURMET**  
cash & carry

**Stores**



**17**

**Warehouses**



**1**

More information: [www.transgourmet.at](http://www.transgourmet.at)

## Production

The Coop Group has several manufacturing companies, including the Bell Food Group, Halba, Steinfels, Reismühle Nutrex, Pearlwater and Swissmill. The Bell Food Group, in which Coop is the majority shareholder, is one of the leading companies in meat processing and the production of convenience products in Europe.

Net sales of Coop's manufacturing companies totalled CHF 977 million in 2025. Added to this are net sales for the Bell Food Group, which grew to CHF 4.9 billion. Net sales of sustainable ranges in Production totalled CHF 1.8 billion in 2025.

## The Bell Food Group

The Bell Food Group can look back on a successful financial year in 2025, continuing the positive trend of previous years. After adjusting for one-off effects, all key performance indicators were improved. Earnings before interest, tax, depreciation and amortization/EBITDA rose by CHF 9.7 million to CHF 360.3 million (+2.8%). EBIT came to CHF 171.5 million, CHF 4.6 million (+2.8%) above the previous year's figure. Organic growth lifted net sales by CHF 212.1 million to CHF 4.9 billion (+4.5%). The annual result amounted to CHF 126.9 million (+2.6%). Efficiency and competitive product ranges formed the basis for this pleasing result.

In 2025, the Bell Food Group benefited from the strong performance of its business areas Bell Switzerland, Hubers/Süttag, Bell International and Hilcona, which were able to continue the positive development of previous years. The focus strategy was consistently implemented during the past financial year: the Bell Food Group operates in areas where it identifies long-term growth potential and holds a leading position in its markets. The extensive investment programme in Oensingen and Schaan is progressing according to plan.

### Highlights at the Bell Food Group

The Bell Food Group is one of the leading processors of meat and convenience products in Europe and is the market leader in Switzerland. The table below lists highlights at the Bell Food Group.



### Highlights in 2025

- Bell Switzerland recorded strong growth across all sales channels and product groups, consolidating its position as the market leader in Switzerland
- Further increase in profitability at Bell International compared to the previous year's result
- Continued strong demand for poultry products at Hubers/Süttag, combined with significant growth in volume and earnings
- Strong dynamism and growth at Hilcona across all fields of activity in the area of fresh convenience



New products



2 000

More information:

[www.bellfoodgroup.com](http://www.bellfoodgroup.com)

## Coop's manufacturing companies

### Highlights from the manufacturing companies

The table below lists the highlights during the year under review for the individual Coop manufacturing companies. For more information, visit [www.coop.ch/produktion](http://www.coop.ch/produktion).



The most sustainable chocolate manufacturer in Switzerland.

#### Highlights in 2025

- Award as the most sustainable chocolate producer in Switzerland and 2<sup>nd</sup> place in the global Chocolate Scorecard
- Introduction of «Nice Milky & Dark Fusion» for further reduction of food waste and for the meaningful utilization of by-products
- Installation of a new «Branche» production facility and continuation of the «Halba Branches» success story
- Complete digitalization of Halba chocolate production

Production volume  **46 300** tonnes

More information: [www.halba.ch](http://www.halba.ch)



pearlwater

The mineral water specialist from Valais.

#### Highlights in 2025

- Continuous volume increase
- Positive development of newly introduced Swiss-Alpina flavours Lemon and Pink Grapefruit

Bottling volume  **106** million litres

More information: [www.pearlwater.ch](http://www.pearlwater.ch)

REISMÜHLE   
**NUTREX**

The leading provider of vinegar and sustainable rice varieties in Switzerland, with particular expertise in the field of vinegar.

#### Highlights in 2025

- Significant growth in the segment Rice wholesale
- Launch of new segment with sustainable rice flour
- Expansion of the product range with new Demeter and organic products

Production volume  **21 000** tonnes

More information: [www.reismuehle-nutrex.ch](http://www.reismuehle-nutrex.ch)



Fresh bread and a variety of confectionery products for all of Switzerland.

#### Highlights in 2025

- Positive development of market share, especially in fresh bread
- Successful development of the «Freshly made» concept
- Successful implementation of production concentration
- Expansion of the number of in-store bakeries

Production volume  **64 000** tonnes

More information: [www.panofina.ch](http://www.panofina.ch)



The leading manufacturer of cosmetics and cleaning products.

#### Highlights in 2025

- Successful launch of Sherpa Tensing Sun Spray SPF 50 Sensitive with aha!-certified formula
- Investments in the automation of refill pouch systems
- Successful switch to recyclable mono-material for refill pouches

Production volume  **18 500** tonnes


More information: [www.steinfels-swiss.ch](http://www.steinfels-swiss.ch)



Sustainable fish farming in Switzerland, awarded for the best caviar in the world.

#### Highlights in 2025

- Increase in market share in Switzerland in the caviar and perch segments
- Launch of first Bergquellfisch convenience product «Egli Knusperli» (perch nuggets)
- Successful brand development for Bergquellfisch
- Introduction of sustainable shipping packaging made from recycled paper

Fish tanks  **84**

More information: [www.bergquellfisch.ch](http://www.bergquellfisch.ch)



The largest grain mill in Switzerland.

#### Highlights in 2025

- Maintained market leadership and market share in a declining market
- Further expansion of the Panflor expertise brand for commercial bakeries with new concepts such as pinsa
- Expansion of the portfolio of sustainability labels «Bio Suisse» and «IP-SUISSE»

Production volume  **207 000** tonnes

More information: [www.swissmill.ch](http://www.swissmill.ch)



The largest winery in Switzerland.

#### Highlights in 2025

- Successful expansion of Swiss white wines and «Bag in Box»
- Successful expansion and utilization of vinification capacity
- Savings of 500 tonnes in glass weight per year by switching to lighter wine bottles

Fill volumes  **35.7** million bottles