

PROFILE OF THE COOP GROUP 2024



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Retail



23

Wholesale and Production





WELCOME TO THE WORLD OF COOP

Everyone in Switzerland knows Coop. This is no surprise, as the company can look back on a history spanning some 160 years: what began as a small consumer cooperative has become an international retail and wholesale business with cooperative structures and values.

Our supermarkets and specialist formats are testament to our roots in the Swiss retail sector. With our second mainstay – wholesale and production – we are now also internationally active. We know our customers, listen to them and gear our offering to their needs, based on our many years of experience. We are there for them, wherever they may be – in a big city or a little mountain village. To be close to our customers, we operate the densest network of sales outlets in the Swiss retail market, with over 2 400 supermarkets and specialist formats. We also have a diverse, forward-looking product range in which everyone can find a selection of products to suit them.

At Coop, it's actions, not words, that count: respect for people, animals and nature matters greatly to us and sustainability is a part of everyday life throughout the Coop Group. As a pioneer, we are committed to a comprehensive organic range and we stock the world's largest selection of Fairtrade goods. We lead the way in other respects too, by developing and expanding our fresh convenience range or by running our own railway for sustainable freight, for example. Our lean organizational structure leads us to consistently collaborate to find long-term, entrepreneurial and innovative solutions, to identify opportunities and to set ourselves ambitious goals across our retail, wholesale and production businesses.

Our subsidiary Transgourmet is one of Europe's leading wholesalers, with a presence in several countries. The Coop production companies manufacture own-label brand products and articles for third-party customers in Switzerland and abroad. We work in a targeted manner to link up various options for our customers: in retail we combine in-store and online shopping, while in wholesale we offer collection and delivery. Friendliness, expertise and helpfulness are very important to us: both towards our customers and within our Coop family. This means that, together, we create unique and enjoyable shopping experiences.

I hope you enjoy reading our company profile. Welcome to the world of Coop.

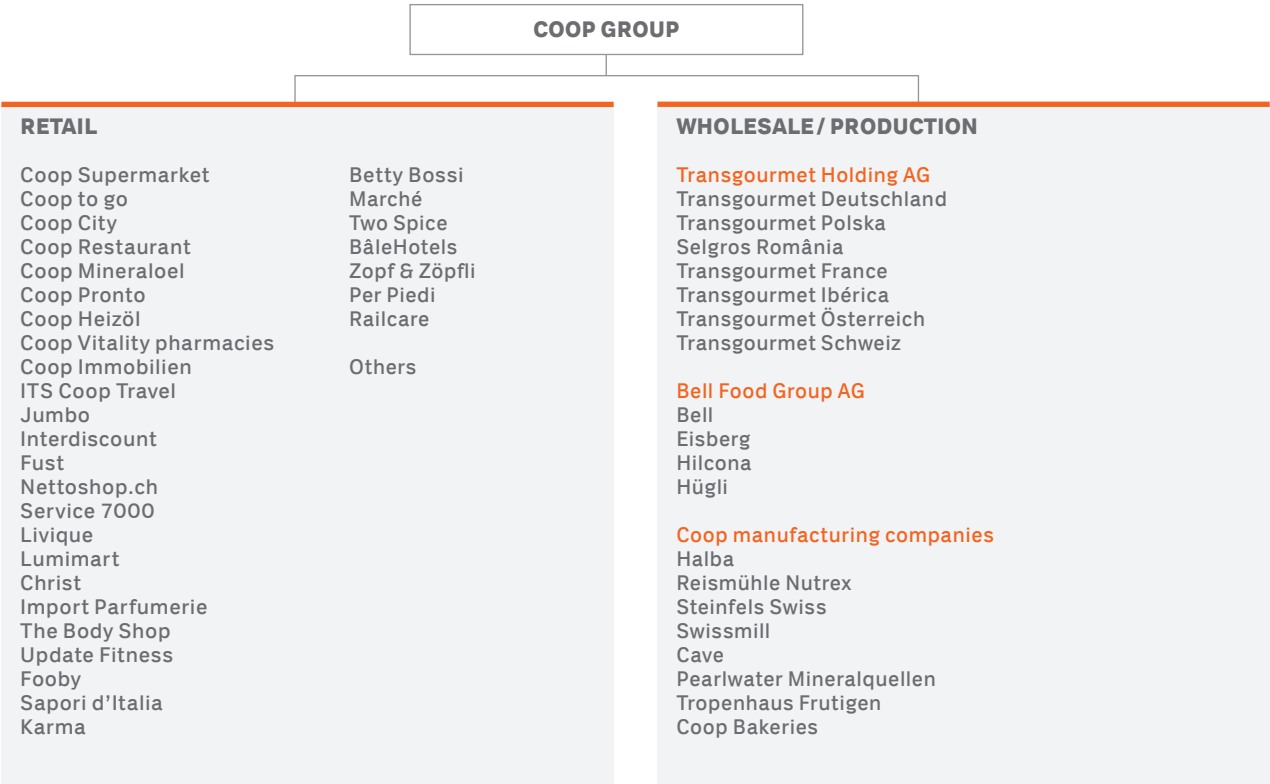


Philipp Wyss

Chairman of the Executive Committee (CEO)

COOP GROUP BUSINESS AREAS

As at 31 May 2024



RETAIL






























































WHOLESALE




















PRODUCTION

























THE COOP GROUP AT A GLANCE

The Coop Group is well positioned: one mainstay is the retail business comprising the Coop supermarkets and a number of specialist formats in Switzerland; the second is the international wholesale and production business.

Total sales

34 666 CHF million

Total sales segments

20 806 CHF million Retail
55.7% of total sales segments

16 575 CHF million Wholesale/Production
44.3% of total sales segments

Net sales

33 558 CHF million
of which

22 283 CHF million Switzerland
66.4% of net sales

11 275 CHF million abroad
33.6% of net sales

Net sales sustainable ranges

6 272 CHF million

Employees at 31.12

95 826

Apprentices at 31.12

3 325

Earnings

2 274 CHF million EBITDA
6.8% of net sales

864 CHF million EBIT
2.6% of net sales

Profit

575 CHF million
1.7% of net sales

Equity

11 973 CHF million
54.4% Equity ratio

Cash flow from operating activities

2 257 CHF million

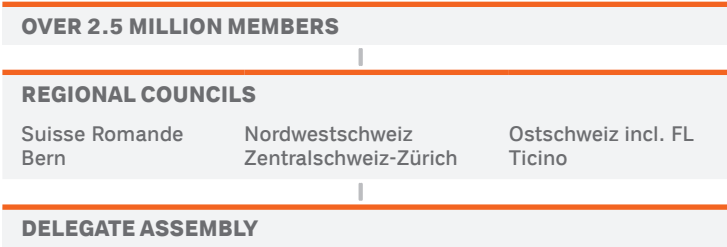
Investments

1 858 CHF million


Sales outlets/stores

2 633


ORGANIZATION




COOP GROUP BOARD OF DIRECTORS




CHAIRMAN
Joos Sutter




VICE-CHAIRWOMAN
Doris Leuthard




Markus Beer




Michela Ferrari-Testa




Michael Fuhrer




Susanne Giger




Petra Jörg Perrin



Grégoire Ribordy




Bernard Rüeger




Karim Twerenbold


COOP GROUP EXECUTIVE COMMITTEE




CHAIRMAN
Philipp Wyss




VICE-CHAIRMAN
Daniel Stucker




Christian Coppey




Daniel Hintermann



Andrea Kramer



Thomas Schwetjé



Adrian Werren

RETAIL	WHOLESALE	PRODUCTION
<p>Philipp Wyss Chief Executive Officer Head of Retail Business Unit</p> <p>Daniel Stucker Vice-Chairman of the Executive Committee Head of Trading Business Unit</p> <p>Christian Coppey Head of Property Business Unit</p> <p>Daniel Hintermann Head of Logistics & Production Business Unit</p> <p>Andrea Kramer Head of Marketing/Purchasing Business Unit</p> <p>Thomas Schwetjé Head of Digital & Customer Business Unit</p> <p>Adrian Werren Head of Finance Business Unit</p>	<p>Frank Seipelt Chairman of the Executive Board Transgourmet Deutschland</p> <p>Alexander Orlowski Chairman of the Management Board Transgourmet Polska</p> <p>Robert Hellwagner Chairman of the Management Board Selgros România</p> <p>Eric Decroix Chairman of the Management Board Transgourmet France</p> <p>Lluís Labairu Chairman of the Executive Board Transgourmet Ibérica</p> <p>Manfred Hayböck, Thomas Panholzer Management Transgourmet Österreich</p> <p>Philipp Dautzenberg Chairman of the Executive Board Transgourmet Schweiz</p>	<p>Bell Food Group</p> <p>Marco Tschanz Chairman of the Group Executive Board (CEO) Head of Divisions Bell Switzerland and Hubers/Sütäg</p> <p>Xavier Buro Member of the Group Executive Board (CFO)</p> <p>Martin Schygulla Member of the Group Executive Board, Head of Business Area Bell International</p> <p>Mike Häfeli Member of the Group Executive Board, Head of Business Area Eisberg</p> <p>Martin Henck Member of the Group Executive Board, Head of Business Area Hilcona</p> <p>Thomas Bodenmann Member of the Group Executive Board, Head of Business Area Hügli</p> <p>The remaining manufacturing companies operate as retail divisions.</p>

HISTORY

Coop can look back on a history spanning over 160 years. Here are the milestones along the way.



1864

Jean Jenny-Ryffel sets up the first Swiss consumer cooperative in Schwanden.

1890

Numerous societies – including the Schwanden consumer cooperative – combine to form the Verband schweizerischer Konsumvereine.



1902

Publication of the first issue of the "Genossenschaftliches Volksblatt", now the Coop member press.

1914

Introduction of the "CO-OP" brand.



1969

The Verband schweizerischer Konsumvereine becomes Coop Switzerland.

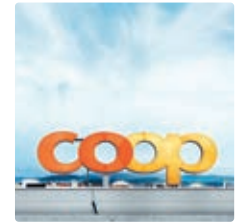
1989

Introduction of Oecoplan, Coop's first own-label sustainability brand.



1993

Coop launches the organic own-label brand Naturaplan, helping organic products make their breakthrough in Switzerland.



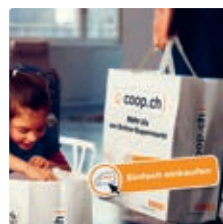
2001

Fourteen regional societies and the central Coop Switzerland merge to form a cooperative.



2011

Full acquisition of the Transgourmet Group.



2020

Coop launches the omnichannel platform coop.ch. The new website merges the existing websites of Coop@home, Coop.ch and Mondovino.



2022

Through the acquisition of Jumbo and GM Food (Transgourmet Ibérica), the Coop Group is growing in both retail and wholesale.



2023

The first organic brand on the Swiss retail market celebrates its anniversary: in a pioneering move, Coop launched the Coop Naturaplan brand in collaboration with Bio Suisse in 1993.

OUR CORPORATE PROFILE

A shared corporate profile and common values shape our day-to-day work and Coop’s corporate culture. They show how we perceive our work and how we conduct ourselves.

OUR VISION

Our 95,000+ employees all share the same Group vision: Together for our customers.

OUR VALUES

Our actions are

customer-focused



entrepreneurial



responsible



Our actions are customer-focused, entrepreneurial and responsible. This is how we inspire our customers, enable dynamic, forward-looking growth and contribute to a worthwhile future. The corporate profile with our values applies to all sales formats and companies.





RETAIL



RETAIL AT A GLANCE

With 2 425 sales outlets throughout Switzerland, Coop is close to its customers. Supermarkets, specialist formats and online shops cater to every customer requirement.

Coop offers its customers the densest network of sales outlets in the country, covering a sales area of around 2.1 million m² in total. This includes supermarkets measuring at least 30 m² and megastores with over 8 000 m² as well as specialist formats such as Coop City department stores in customer-friendly locations, Coop Vitality pharmacies, Coop restaurants and Pronto shops plus numerous specialist stores such as Interdiscount and Livique that do not display the Coop logo. These sales formats offer Coop's customers a range to suit every need – in the right place and at the right time. And if visiting a store during the generous opening hours is not enough, customers can order online from Coop and its specialist formats around the clock.

Key figures on the Retail Business Area
As at 31 December 2023

20 806 CHF million
Total retail sales

2 425
Sales outlets

50 825
Employees

2 119 298 m²
Sales area

RETAIL – FOOD FORMATS



Coop to go is a convenience concept for busy locations. The range includes our own Coop to go product line and take-away products – from hot panini to muesli, from freshly made sandwiches and salads to coffee to go and freshly squeezed orange juice.

www.cooptogo.ch

coop to go



The **Karma** shop offers vegetarian and vegan products from all product range groups. The sandwich variations, salads and muesli bowls prepared in the store will not only make vegetarians' hearts beat faster. Nuts, pulses and granola are displayed for open sale. The own-label brand Karma is also well-represented and is also available in Coop supermarkets.

www.karmastore.ch

Karma

Supermarkets This is where customers can find the greatest variety in Switzerland at attractive prices. When selecting brand-name items and own-label products, Coop is mindful of quality, sustainability, transparency and current dietary trends. The supermarkets feature a modern design and many offer attended meat, fish, cheese and gourmet counters.

Coop.ch Any time, any place, log in on a computer, tablet or smartphone, fill your basket, choose a delivery date and place an order: shopping is so easy in the on-line supermarket with the biggest range. Orders are delivered in person to your door or can be collected from a Coop of your choice. Coop drivers will gladly take away empty PET bottles and cardboard boxes from your last shop.

www.coop.ch

coop

Employees
26 014

Net sales CHF million
11 846

Sales outlets
965



Coop Restaurant The Coop catering and restaurants business forms one of the largest restaurant chains in Switzerland. Here, guests will find a large selection of freshly prepared, balanced meals. The restaurant chain uses sustainably produced ingredients, Swiss meat and fair-trade products. Besides the Coop restaurants and the Coop Take-it outlets at busy locations, Coop's catering and restaurants business also includes the Ca'puccini café bars, Coop bistros and catering for employees in staff canteens.

www.coop-restaurant.ch



Employees
1 894

Net sales CHF million
240

Restaurants
181



Sapori d'Italia is the specialist for Italian products. As well as antipasti, Italian cheeses and meats, all kinds of pasta, and seasonal products such as panettone, Sapori d'Italia sells specialities such as focaccia baked in-house, freshly made cornetti with a variety of fillings, and house-roasted espresso with a golden brown crema. Sapori d'Italia products can also be found in Coop supermarkets.

www.saporiditalia.ch



The first **Fooby** concept store focuses on culinary craft, regional products and sustainability. A place where fish is smoked, coffee is roasted, bread is baked, sausages are made and wine tasted. In addition to the first Fooby products – available exclusively here – the store stocks specialities from regional producers who inspire customers to try something new.

www.fooby.ch/bel-air



Sales outlets
27

Two Spice The Two Spice Group is an innovative catering company from Zurich that has been producing creative operating concepts since 1990. Today, it is an established name on the catering scene, with nine different brands and a total of 27 restaurants and take-out stores. Two Spice Trading Ltd. is the main trading company, responsible for product development, procurement and sales both within the group and to external customers.

www.twospice.ch





Marché Restaurants Schweiz AG operates catering establishments in busy locations and stands for high-quality fast food for people on the move. With its concept brands Marché, Cindy's, Zopf & Zöpfli and the RBI licence brands Burger King, Popeyes and Firehouse Subs, it offers culinary variety for everyone who is on the move in Switzerland.

www.marche-schweiz.ch



Marché
Schweiz Suisse Svizzera



Employees
900

Net sales CHF million
122

Sales outlets
46

BâleHotels Pullman Basel Europe, Basler-tor, Victoria and Märthof, the boutique hotel on Marktplatz in Basel: the hotel group has rooms to suit all guests in the city of Basel. The hotel group also includes the Hotel Savoy in Bern and the Holiday Inn Express in Aarburg-Oftringen , as well as the Coop Meeting Centre MuttENZ and the Hôtel du Léman in Jongny.

www.balehotels.ch

BâleHotels

Hotels
8



RETAIL – NON-FOOD FORMATS

Interdiscount Smartphones, TVs, IT, games, headphones, personal care & health, household appliances, gadgets and accessories: Interdiscount is the number one for home and consumer electronics in Switzerland. Interdiscount offers well-known brands, attractive prices, professional advice, a huge range of products and top-quality service. As Switzerland's leading omnichannel retailer, online orders placed by 8 p.m. can be collected the following day from the selected store or delivered to your home.

www.interdiscount.ch



Employees
1525

Net sales CHF million
954

Sales outlets
167



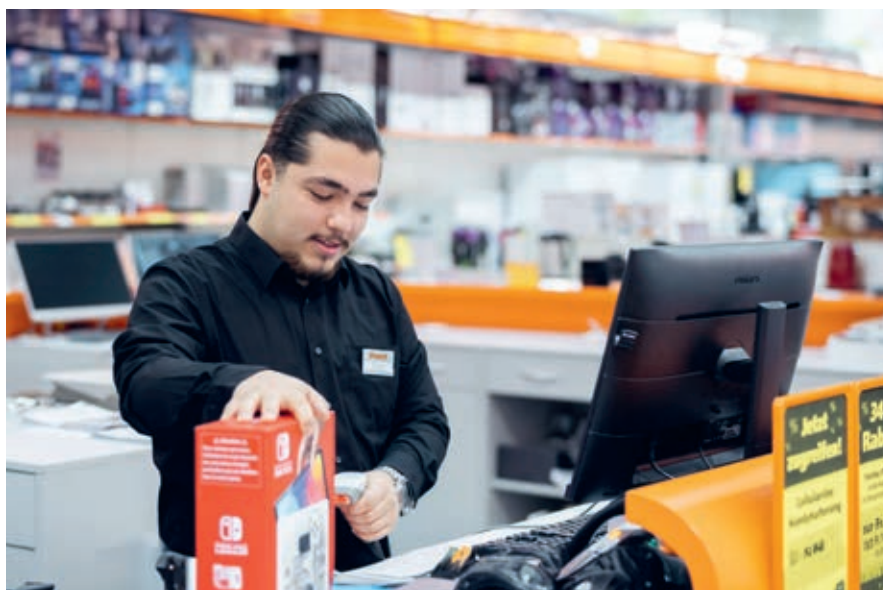
Betty Bossi is the leading Swiss culinary company. With its diverse range of cooking, baking and food enjoyment products, it has a bigger influence on the kitchens of Switzerland than almost anyone else. Its vision is: "We find the simplest route to culinary enjoyment for everyone. Any time, anywhere." That's why it is passionate about developing products and services along the entire value chain: from recipe ideas, new kitchen aids and food products to culinary styling in images and on video.

www.bettybossi.ch

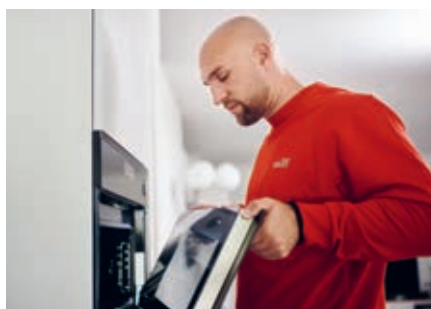
Betty Bossi

Employees
120

Net sales CHF million
69



Fust is the market leader in household electrical appliances and kitchen and bathroom remodelling. The service organization also offers home delivery and an installation and repair service. In addition, Fust designs and builds several thousand kitchens and bathrooms every year. Fust's professional solutions business unit implements digital signage and video surveillance solutions for professional users.



Nettoshop.ch is Switzerland's leading online shop for household appliances. The product range, which covers some 30 000 articles, includes washing machines, dryers and dishwashers as well as health and beauty products, barbecues and outdoor items. Customers benefit from low prices, free delivery and top service and instalment.

Service 7000 is the specialized home appliance service organization for professional property managers.

www.fust.ch
www.nettoshop.ch
www.service7000.ch



Employees
2 195

Net sales CHF million
966

Sales outlets
150

Fust

nettoshop.ch
 Wir lieben Haushalt

SERVICE 7000

Coop City is Coop's inspiring department store and offers its guests the largest sustainability assortment in 30 sales outlets in Switzerland. The in-store shopping experience offers personal and competent advice to customers and is complemented by services such as advance ticket sales and, at most locations, a deposits counter and integrated Coop restaurant. The attractive assortment from the world of beauty, home, fashion and food is complemented by the Coop City online store.

www.coop-city.ch



Employees
2 450

Net sales CHF million
783

Sales outlets
30



Import Parfumerie is Switzerland's leading fragrance provider in the prestige perfume segment and is synonymous with branded products at attractive prices, sound advice and varied services. In store, customers will find a wide range of prestige perfume, make-up and personal care products. The range features around 15 000 items in total.

www.impo.ch



Employees
603

Net sales CHF million
139

Sales outlets
105



Christ Watches & Jewellery offers a varied selection of watch and jewellery brands, ranging from exclusive masterpieces and timeless classics to trendy costume jewellery.

www.christ-swiss.ch

CHRIST
Watches & Jewellery

Employees
378

Net sales CHF million
80

Sales outlets
61



The Body Shop
The Body Shop beauty and cosmetic products nourish the skin, enhance daily life and delight the senses. Made without any ingredients of animal origin, in line with ethical standards, they are inspired by the diversity of nature. The Body Shop is committed to equality, diversity, animal welfare and the environment.

www.thebodyshop.ch


THE BODY SHOP

Employees
186

Net sales CHF million
19

Sales outlets
38





Coop Vitality pharmacies From prescription medicines to beauty products, the Coop Vitality pharmacies offer everything that is good for your health. Coop Vitality has an online shop and an online pharmacy. The own-label products stand for proven quality at attractive prices. In the branches, customers also benefit from services such as vaccinations and allergy tests.

www.coopvitality.ch



Employees
1116

Net sales CHF million
278

Sales outlets
89



ITS Coop Travel organizes beach holidays, city breaks, tours and cruises. The joint venture between Coop and DER Touristik (subsidiary of the German Rewe Group), is Switzerland's leading direct seller of beach holidays.

www.itscoop.ch





Coop Mineraloel operates a network of Coop Pronto Shops with or without a filling station and is the number one in the Swiss convenience and fuel market. All Coop filling stations with a Coop Pronto shop are managed by independent shop entrepreneurs or companies in a franchise system. The shop infrastructure and the product range are controlled at the national level by a uniform concept.

Coop Pronto stands for fast, convenient shopping from early until late. The convenience shops are characterized by attractive opening hours. Where permitted by law, the shops are open 365 days a year from 6 a.m. until 11 p.m. The fruit and vegetables are crisp, baked goods are produced in-store, and the dairy and meat products are always extremely fresh. The secret to the unprecedented fresh offering at Coop Pronto is sophisticated delivery logistics: fresh products are delivered daily to all Coop Pronto shops from Monday to Saturday.

The sale of heating oil, especially via the online platform **Coop Heating Oil**, is a further business segment.

www.coop-mineraloel.ch
www.coop-pronto.ch
www.coop-heizöl.ch



Employees
145

Net sales CHF million
2 932

Sales outlets
327





Jumbo is Switzerland's leading building supplies, garden and hobby store. Everyone wants a beautiful, comfortable home for themselves and their family, so it's just as well that Jumbo, with over 120 sales outlets, is always close by, and available online 24/7. Thanks to this proximity, the huge range and friendly advice, JUMBO helps people get hands-on and creative with their home and their free time. You'll find it all at JUMBO: the ultimate selection and quality, fantastic offers and a conscious focus on sustainability.

www.jumbo.ch



Employees
3 328

Net sales CHF million
1 120

Sales outlets
111
11 sales outlets also incorporated within a Coop supermarket

Livique is an expert provider of lifestyle furnishings, offering inspiration and tasteful furnishing ideas in five different style ranges in its stores and online. As well as providing excellent advice, Livique focuses on a personalized service – offering more than 100 million possible furniture variations.

Lumimart is Switzerland's number one lighting store and offers the widest range of lighting – including in the design area. Lumimart is also a leader in terms of technology.

www.livique.ch
www.lumimart.ch

LIVIQUE 



Employees
715

Net sales CHF million
207

Sales outlets
45





Per Piedi is Switzerland's biggest foot care institute and supports the wellbeing and health of feet. With a department dedicated to comfortable footwear in the Pfauen store in Basel and a podiatry service, Per Piedi embodies professional footcare expertise.

www.per-piedi.ch



Number of treatments
25 000



Update Fitness Individual strength and endurance training, fitness including supervision, group courses and a children's area – customers will find all this at one of Switzerland's leading fitness providers. Coop holds a majority stake in the health-oriented fitness group.

www.update-fitness.ch



Fitness centres
74



LARGEST ASSORTMENT OF BRANDS AND OWN-LABEL BRANDS

The range caters to every requirement: at Coop, customers will find the largest selection of brand-name items and own-label brands. Coop is also the leader in environmentally compatible, animal-friendly and socially responsible products, always offering the best possible value for money.

You can learn all about the Coop own-label brands and quality labels at www.coop.ch/labels

For connoisseurs, the health conscious, vegetarians and allergy sufferers, for children and families, for the particularly cost-conscious and for people who do not have much time to cook, Coop's supermarket offering caters to every customer requirement. With a range featuring around 40 000 food and non-food items, Coop offers the largest assortment in Swiss food retailing. Coop carries numerous own-label brands and the largest selection of national and international brand-name items in all price segments.



Standard own-label brands



Coop
Large selection of high-quality products offering excellent value for money.

Target group own-label brands



Prix Garantie
Good quality products at low prices.



Betty Bossi
High-quality convenience products for culinary treats every day.



JamaDu
Children's products for a balanced and age-appropriate diet which, above all, taste great.



Sapori d'Italia
Authentic products from the world of Italian cuisine.



Fine Food
Premium quality culinary delicacies for special moments.



Primagusto
Especially tasty fruit and vegetables.



Free From
For enjoyment and well-being – free from gluten, lactose and other allergens.

Customers who are particularly concerned about sustainability will find the most extensive and attractive range of environmentally compatible, animal-friendly and socially responsible products at Coop. Almost one in two organic products sold in Switzerland passes through a Coop check-out. The Naturaplan own-label sustainability brand is the largest organic brand in Switzerland. With Naturaplan, Coop looks consistently to the Bio Suisse bud label, including for processing and imports. With Naturafarm, Coop scores top marks on animal welfare. Oecoplan offers an environmentally friendly alternative to almost every conventional household, gardening, DIY or construction product. Coop is the world leader in marketing fair-trade organic cotton. It also ranks first in Switzerland and among the world’s leading retailers as a provider of Fairtrade Max Havelaar-certified products.

Quality is of great importance at Coop – from the production of the raw materials through to the sale of the products. Coop Quality Management coordinates all activities, systematically monitors processes, assesses risks and suggests appropriate remedial measures. When sourcing goods from the Far East, Coop subsidiary Eurogroup Far East Ltd. monitors the implementation of quality and sustainability requirements locally.



Selected Coop own-label sustainability brands and quality labels



Naturaplan
Organic food bearing the Bio Suisse bud label.



Naturaline textiles
Fair fashion made from organic cotton.



Naturaline cosmetics
Certified natural cosmetics.



Pro Specie Rara
Rare traditional crops and livestock breeds.



Solidarité
Products and service produced in cooperation with social organizations for people with disabilities.



Demeter
Products from biodynamic agriculture.



Naturafarm
Swiss meat and eggs from animals raised humanely with access to the outdoors.



Pro Montagna
Authentic products from Swiss mountain regions.



Unique
Fruit and vegetables whose appearance is less than perfect but which are certainly suitable for consumption.



Slow Food
Traditional, sustainably produced specialties.



Hochstamm Suisse
Products with 100% Swiss fruit from tall standard trees.



Karma
Tasty, innovative, on-trend products – naturally vegetarian and vegan.



Oecoplan
Oecoplan is the oldest sustainable brand in Swiss retail, with the biggest selection of environmentally friendly products for well-kept homes and gardens.



Miini Region
Miini Region currently offers more than 3200 regional products.



Fairtrade Max Havelaar
Fairtrade boosts smallhold farmers and workers in the global south.



Swiss Parks
Sustainable and authentic culinary experiences from the Swiss Parks.



Eco-Score
Environmental indicator published by independent provider Beelong – for sustainable shopping.

SERVICES AND EXCLUSIVE OFFERINGS

Coop offers its customers a number of additional services and exclusive offerings.

Coop member press Food and drink, family, society, lifestyle and tourism, price cuts and promotions: the Coop member press appears in three languages throughout Switzerland. Together with Coop ration and Cooperazione, it is the most widely read print title in Switzerland. The “**Coopzeitung Weekend**” member press is also published every Friday in the centrefold of “20 Minuten” and covers exciting lifestyle and trending topics for the young and young at heart. The digital magazine **scoop!** provides Generation Z with the latest trends and brain snacks for everyday life on Instagram and TikTok.

www.coopzeitung.ch



Readers
4.7 million

Hello Family Club The club offers families with children a number of attractive leisure and holiday offerings, promotions that change weekly, digital coupons, collection promotions and competitions. Over 730 000 families take advantage of the numerous benefits.

www.hellofamily.ch



Club members
2.1 million



Coop Supercard Collect Superpoints, order rewards, pay with points and benefit from exclusive discounts – that is how the Coop Supercard works. Customers are credited one Superpoint for every franc spent when they present the Supercard. The Supercard app can even be used to make cashless payments. The payment card integrated into the app can be loaded with cash and with Superpoints. Supercard is Switzerland’s most successful customer loyalty programme and is accepted by Coop and 35 Supercard partners.

www.supercard.ch



Active card accounts
3.3 million

Supercard credit card The free credit card from Coop is available as a Visa card, Mastercard and Visa prepaid card and is a globally accepted means of payment.



Mondovino As the largest wine dealer in Switzerland, Coop brings its multifaceted world of wine together under the name of Mondovino. Mondovino offers exciting content free of charge for everyone – from wine novices through to connoisseurs. Experts explain the different varieties of grape and wine-growing countries, for example, and offer tips on choosing the right wine for particular occasions. Thanks to the Mondovino Club, members benefit from additional recommendations and offers. The platform also includes a comprehensive online wine assortment and exclusive wine rarities.

www.mondovino.ch



Members
315 000



WHOLESALE AND PRODUCTION



WHOLESALE AND PRODUCTION AT A GLANCE

SWITZERLAND

CENTRAL AND EASTERN EUROPE

FRANCE

OESTERREICH

Through its Wholesale / Production Business Area, the Coop Group is also active abroad. The Transgourmet Group operates cash & carry stores and supplies industrial customers in Europe. The Bell Food Group gives Coop a strong international presence in production.

The Transgourmet Group is one of the largest players in Europe's cash & carry and wholesale supplies business. It serves customers from the catering and commercial sectors and operates in Germany, Poland, Romania, France, Spain, Austria and Switzerland. Transgourmet Holding AG has its registered office in Basel.

The Bell Food Group AG, in which Coop holds the majority of the shares, is the largest manufacturing company in the Coop Group. The meat processor has production sites in Switzerland and 14 other European countries. In addition to the Bell Food Group, Coop also operates Swiss-based manufacturing companies in the grain processing, breads and baked goods, chocolate, rice specialities, vinegar products, mineral water, raw materials processing, wine bottling, cosmetics and cleaning agents segments. The manufacturing companies make not only Coop's own-label products but also items for third parties in Switzerland and abroad. The focus is on sustainability, good food and addressing new dietary trends.

WHOLESALE

Key figures on the Wholesale / Production Business Area
As at 31 December 2023

PRODUCTION
WHOLESALE

16 575 CHF million
Net sales

45 001
Employees

TRANSGOURMET
WHOLESALE

m²

SWITZERLAND
CENTRAL AND EASTERN EUROPE
FRANCE
OESTERREICH

2024

OWN-LABEL

CHF

TRANSGOURMET GROUP

The Transgourmet Group is Europe's second-largest cash & carry and wholesale supplies business. It is organized into seven national companies.



Employees
30 785

Net sales CHF million
11 645

Stores
208



Germany

The umbrella brand Transgourmet Deutschland comprises the specialists Transgourmet for wholesale supplies and Selgros for cash & carry wholesale. Transgourmet also includes other specialist companies which offer a wide range of services and products for customers.

www.transgourmet-deutschland.de



Poland

Transgourmet Poland is one of the largest food wholesalers, consisting of the wholesale supplies specialist Transgourmet and the cash & carry specialist Selgros.

www.transgourmet.pl



Romania

Selgros Romania is one of the leading companies on the Romanian wholesale market. Catering customers are supplied from the individual stores.

www.selgros.ro



France

In the French wholesale supplies market, Transgourmet ranks second.

www.transgourmet.fr



Spain

In the Spanish market, Transgourmet is the leading company in food wholesaling through its cash & carry and retail business.

www.transgourmet.es



Austria

In Austria, Transgourmet operates cash & carry stores combined with a delivery service, making it the leading catering wholesaler.

www.transgourmet.at



Switzerland

In Switzerland, Transgourmet is a leader in the cash & carry and wholesale supplies sector.

www.transgourmet.ch





GERMANY

11 663
employees

4 142
Net sales
in CHF million

50
stores

In the cash & carry sector, Riedstadt-based Transgourmet Germany operates 37 stores under the Selgros brand, 10 stores under the Frischeparadies brand and 3 stores under the Transgourmet Cash & Carry brand. Transgourmet also supplies bulk customers in the hotel, restaurant, corporate catering and social service sectors from 13 different locations.



Specialists





POLAND

4 365
employees

903
Net sales
in CHF million

20
stores

With Selgros, Poznań-based Transgourmet Poland is one of the largest cash & carry specialists in the country. Transgourmet Poland operates 20 Selgros Cash & Carry stores. Transgourmet also operates in the food service business in Poland. Specifically to this end, the company established two logistics centres near Warsaw and Gliwice from which it supplies contract catering firms and hotel/restaurant/catering customers.



ROMANIA

4 751
employees

873
Net sales
in CHF million

23
stores

Selgros România, based in Brasov, operates 23 cash & carry stores. Catering customers are supplied from the individual stores. In Bucharest, customers are served from Selgros' own distribution warehouse.





FRANCE

SPAIN

3 162	1667	22
employees	Net sales in CHF million	warehouses

2 601	1219	70
employees	Net sales in CHF million	stores

Based in Valenton near Paris, Transgourmet France operates 22 warehouses, 20 platforms and a cash & carry store. In the French wholesale supplies market, Transgourmet ranks second.

On the Spanish market, Transgourmet is the leading food wholesale company thanks to its cash & carry and retail supply business.



Specialists

Wholesale retail





AUSTRIA

2200
employees

795
Net sales
in CHF million

16
stores

Traun-based Transgourmet Austria is the market leader in wholesale catering supplies, and offers its catering and commercial customers a combination of cash & carry stores and delivery services. The company supplies customers throughout Austria from 12 locations (including Riedhart).



Specialists



SWITZERLAND

2077
employees

1822
Net sales
in CHF million

31
stores

Based in Moosseedorf near Bern, Transgourmet Switzerland is a leader in the cash & carry and wholesale supplies sector. The 31 Prodega stores stock the widest range in Swiss wholesale. Deliveries are made from ten regional warehouses, mostly linked directly to a cash & carry store.



Specialists



GROUP-WIDE OWN-LABEL BRANDS

The Transgourmet Group aims to offer its customers the widest possible variety of products and services from A to Z from a single source. These range from fresh to frozen goods through to convenience, from inexpensive to sustainable, and from individual digital solutions through to tailor-made complete packages. With its Group-wide brand and own-label brand portfolio, Transgourmet has the right product range and the perfect service for every customer requirement throughout Europe.



Own-label products in all price segments

economy

Transgourmet Economy offers leading products at consistently low prices, allowing price-conscious customers to budget reliably without compromising on quality.

Germany, France, Spain, Switzerland, Austria, Poland, Romania

Quality

Transgourmet Quality is an own-label brand offering the best value for money for professionals. With about 2 700 products, Quality is Transgourmet's largest own-label brand.

Germany, France, Spain, Switzerland, Austria, Poland, Romania

natura

Transgourmet Natura rounds off the portfolio of own-label brands with a clear focus on organic quality-assured and controlled products. The own-label brand is aimed at all catering professionals and offers a full product range at affordable prices.

Germany, France, Spain, Switzerland, Austria

PREMIUM

Transgourmet Premium offers high-quality and exclusive specialties for discerning guests. The select products inspire chefs to create innovative dishes of superb quality.

Germany, France, Switzerland, Austria, Romania, Poland, Romania

For lasting enjoyment

URSPRUNG

ORIGINE

VONATUR

Transgourmet Ursprung/Origine/Vonatur Products of origin, labelled Ursprung (Germany), Origine (France, Switzerland) or Vonatur (Austria), are products sustainably produced in a clearly designated region of origin. A three-tier rating of their environmental and social sustainability performance as “good”, “better” or “best” ensures that products are categorized for customers in a transparent and credible manner. By developing an own-label sustainability brand for wholesale, Transgourmet is setting standards and setting itself clearly apart from its competitors.

Germany, France, Spain, Switzerland, Austria





OUR MANUFACTURING COMPANIES

The manufacturing companies make Coop’s own-label brand products and items for third parties in Switzerland and abroad. Through these manufacturing companies, the Coop Group is creating a more distinctive profile in the international market.

BELL FOOD GROUP

The Bell Food Group is one of the leading meat and convenience processors in Europe and the market leader in Switzerland. Its Bell, Eisberg, Hilcona and Hügli brands meet a wide range of customer requirements. The company supplies the retail and wholesale trades, caterers / restaurants and the food industry with around 547 000 tonnes of goods a year. The Bell Food Group has manufacturing companies in 13 countries. The company is listed on SIX Swiss Exchange.

www.bellfoodgroup.com



Headquarters
Basel

Established
1869

Products
Meat, poultry, charcuterie, seafood, convenience food such as salads, sandwiches, fresh meals, muesli, wraps, pasta, bouillons, sauces, desserts, spices and vegetarian and vegan products.

Employees
13 014
Net sales CHF million
4 514

Locations
The Bell Food Group has sites in 14 European countries.





The **Bell Food Group** is headquartered in Basel and is divided into five operational business areas as well as a service business area for finances/services.

Business area Bell Switzerland

Switzerland is the Bell Food Group's core market. Here, its own manufacturing companies produce all groups of meat, poultry, charcuterie, seafood and convenience products. For Swiss poultry, Bell has a fully integrated production system and oversees the entire value chain from the egg through to the consumable product.

Business area Bell International

The Bell International business area comprises the Bell Germany, Bell France and Hubers/Sütag divisions. The focus is on producing international air-dried ham specialities as well as on slaughtering, cutting and boning sustainably raised poultry in Austria and Germany.

www.bell.ch
www.bell1869.com



Business area Eisberg

Eisberg specializes in the production of fresh chopped salads and is the leader in this segment in Switzerland and Eastern Europe. Alongside its convenience salads, the company also offers a wide selection of herbs as well as sliced fruit and vegetables. Innovative additional ranges such as smoothie mixes, fruit juices and salad dressings complete the offering.



Business area Hilcona

Hilcona produces fresh, frozen and long-life convenience food such as fresh meals, various pasta creations, sandwiches, canned food and many other products for retail and food service customers. The centre of excellence for vegetarian and vegan products in Landquart (Switzerland) manufactures tofu made from organic Swiss soya and plant-based meat alternatives. Hilcona is the market leader in its segment in Switzerland and is also a key provider of fresh pasta in Germany and Austria. Hilcona is also active in France.

www.hilcona.com



Business area Hügli

Hügli specializes in non-perishable convenience products. These include soups, sauces, bouillons, seasoning mixes, dressings and dips, desserts, functional foods, chilled fresh herb products, menu components as well as vegetarian and vegan products. Hügli supplies the food service sector, manufactures products for branded companies, the retail sector and food processing industry and sells its own, primarily organic quality, brand products. Hügli is a leading provider of non-perishable convenience products in its domestic markets of Switzerland and Germany.

www.huegli.com



The Bell Food Group is one of the leading meat and convenience food processors in Europe and is the market leader in Switzerland.



HALBA

Halba produces around 20 000 tonnes of Swiss chocolate, 7 000 tonnes of innovative snacks and 18 000 tonnes of high-quality baking and cooking ingredients for trade and industry every year. HALBA is committed to sustainability and is involved in pioneering sustainability projects in the countries of origin.



Products
Chocolate, snacks such as nuts and dried fruit, baking and cooking ingredients



TROPENHAUS FRUTIGEN

Tropenhaus Frutigen is a pioneer of sustainable fish farming and caviar production in Switzerland. Use of warm water from the Lötschberg base tunnel creates optimal conditions for fish farming. Besides perch, sturgeon also swim in the Tropenhaus Frutigen, and are the source of the only caviar produced in Switzerland. In addition to sustainability, Tropenhaus Frutigen attaches particular importance to high product quality and innovative approaches. The interactive exhibition has been closed since 21 May 2024. Since then, Tropenhaus Frutigen has focused entirely on its successful fish farming business.



Products
Caviar, perch fillet



SWISSMILL

Swissmill is Switzerland's largest grain mill and one of the most modern enterprises in the sector across Europe. It processes over 200 000 tonnes of grain a year and manufactures more than 100 products.



Products
Flours, flour mixtures, durum wheat semolina, polenta, oat flakes, extruder products



STEINFELS SWISS

Steinfels Swiss develops, manufactures and markets over 18 000 tonnes of effective and sustainable cosmetics and cleaning products for private households, industry and bulk consumers each year. Steinfels Swiss is the market leader with its range of sustainable products.



Products
Natural cosmetics, cosmetics, detergents and cleaning products, hygiene products, disinfectants for hands and surfaces, system solutions for professional cleaning



COOP BAKERIES

In total, the five large bakeries produce around 69 675 tonnes of baked goods and pastry per year. In-house bakeries at 56 Coop supermarkets across Switzerland produce a further 6 740 tonnes of fresh breads and pastries.

Products

Fresh bread products (loaves, rolls, braided bread), frozen bread products, fresh dough, cakes and biscuits, tarts and pastries, seasonal and special pastries as well as commercial doughs



REISMÜHLE NUTREX

Organic, fair-trade – the Nutrex rice mill refines over 75 varieties of rice and produces over 55 varieties of vinegar, producing and selling over 13 000 tonnes of rice from around the world and 10 million litres of vinegar. It is the European market leader in fair-trade rice and the Swiss market leader in vinegar.
www.reismuehle-nutrex.ch

REISMÜHLE NUTREX

Products

Rice varieties from all over the world, rice blends, vinegar and vinegar specialities



PEARLWATER MINERALQUELLEN

Pearlwater bottles around 100 million litres of mineral water and soft drinks a year, including the Coop own label brands “Swiss Alpina”, “Aquina” and “Prix Garantie”. The water comes from four premium-quality Alpine springs in Valais with different mineralizations.
www.pearlwater.ch



Products

Still and sparkling mineral water, soft drinks containing sugar as well as flavoured organic lemonades, sold in PET bottles



CAVE

The Coop winery vinifies must from seven Swiss cantons. Wines from all over the world are managed, refined, bottled and packaged. Sparkling wines are fermented with the “Méthode charmat” in a second fermentation to produce Spumante and Frizzante. Aromatized wine-based drinks round off the range. Cave is the largest winery in Switzerland, filling around 40 million bottles/units a year.

Products

White wines, rosé wines, red wines, dessert wines, semi-sparkling wines, sparkling wines, aromatized wine-based drinks



BANANA RIPENING PLANT

The banana ripening plant produces 28 000 tonnes of bananas each year, and packages them along with around 2 300 tonnes of pineapple and 3 000 tonnes of kiwi and dried fruits and nuts. The plant is one of the most technically and environmentally advanced in Europe.

Products

Bananas, exotic fruit such as pineapple and kiwi, dried fruit and nuts

ENVIRONMENTAL AND SOCIAL ISSUES



MORE THAN 410 ACTIONS, NOT WORDS

After 35 years of clear commitment to sustainability, it has become a major part of Coop's corporate DNA. We have firmly integrated sustainability into our day-to-day work and consider our efforts in this area to be an essential foundation for the company's long-term success.

Switzerland's largest selection of organic-grade fish and seafood, an award-winning environmentally friendly combination of road and rail to transport goods and an official partnership with the Swiss Red Cross – these are three of the more than 410 sustainable actions that Coop has developed and taken in retail alone. And new ones are continually being added. Sustainability is an extremely important part of the corporate strategy in all Coop Group business areas.

6 273 CHF million
Coop Group net sales
from sustainable products

842 CHF million
net sales

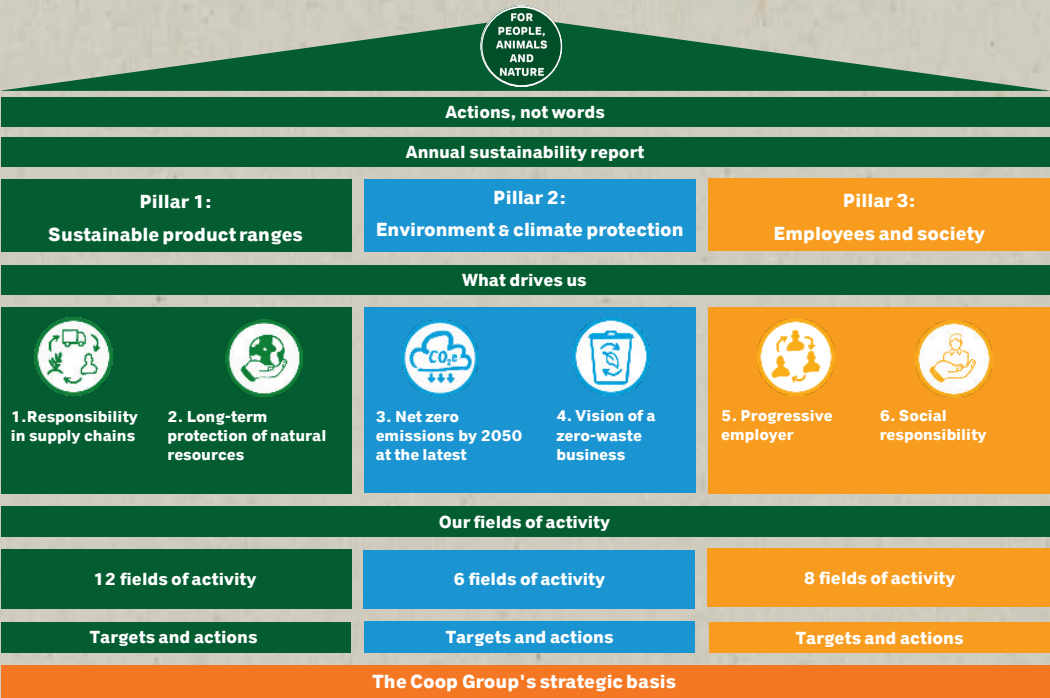
2 158 CHF million
of which organic net sales

Each year, **40 to 100**
sustainability projects financed
through the Coop Sustainability Fund

OUR VISION:
**FOR PEOPLE, ANIMALS
AND NATURE**

As a cooperative, we made a statutory commitment 160 years ago to procure products cost-effectively while safeguarding the economic and social interests of our members. This also includes operating sustainably. Environmental protection has been enshrined in our Articles of Association since 1973. Coop is convinced that sustainability is an important basis for the long-term success of a company.

Our strategy is based on three pillars and comprises 26 areas of activity, which we have developed with the involvement of various stakeholders and customer needs.



Action no. 27



Action no. 14



Action no. 12

PILLAR 1
**SUSTAINABLE
PRODUCT RANGES**

To continually expand our range of sustainable products and maintain its appeal, we work closely with partners who guarantee the highest possible standards. With our comprehensive selection of organic, animal-friendly and fair-trade products, we make it possible for consumers to shop in an environmentally friendly, humane and socially responsible manner. This means we have a major impact. We are also committed to ensuring compliance with stringent minimum standards at all stages of our supply chains, from production and processing to sales. We require our business partners to respect human rights and ensure their supply chains are deforestation and conversion-free, and we promote animal welfare.



Action no. 410

PILLAR 2
**ENVIRONMENTAL
AND CLIMATE PROTECTION**

Our efforts are focused on implementing the vision of “net zero emissions by 2050 at the latest” and the vision of a zero-waste company. We work consistently to prevent and reduce emissions, including in our supply chains. In addition, we are committed to closed and reduced material cycles, optimize packaging, avoid waste or recycle it, use water responsibly and advocate sustainable construction. In goods transport, we are setting standards with the steady expansion of rail transport and innovative solutions such as electric trucks and hydrogen-powered vehicles. With our climate strategy, we are committed to the Science Based Targets initiative (SBTi) and are addressing the topic in a comprehensive and systematic way.





Action no. 105

PILLAR 3
**EMPLOYEES
AND SOCIAL COMMITMENT**

Our employees are our asset. We therefore offer them the best terms of employment in the Swiss retail sector, including a standard collective employment agreement, a variety of training and professional development options, good career opportunities and a generous pension scheme. By supporting the social welfare organizations “Schweizer Tafel” (Swiss Table) and “Tischlein deck dich” (Table Be Set), we make a substantial contribution to the responsible use of foodstuffs. Another key aspect is our commitment to the non-profit organization Coop Aid for Mountain Regions and our collaboration with strategic partners such as the Swiss Red Cross (SRC).



Action no. 214

**COOP
SUSTAINABILITY FUND**

Through the Coop Sustainability Fund, we finance 70 to 100 sustainability projects each year, thereby initiating innovative solutions in socially and environmentally relevant areas. Together with external partners, we support research into sustainable production methods or products and thus promote pioneering achievements in the field of sustainability. We also support exhibitions, events and services which raise public awareness of sustainable consumption. In addition, we assist projects focused on health, exercise and providing support for the disadvantaged. Our commitment to most projects dates back many years. Coop invests around CHF 18.6 million a year through the Sustainability Fund.

Further information
www.actions-not-words.ch

COOP AS AN EMPLOYER: ATTRACTIVE AND SOCIALLY RESPONSIBLE

Our employees are our most important asset. Coop therefore goes to great lengths to provide secure jobs with the potential for career development and offers its employees the fairest terms of employment in the Swiss retail sector.

95 826

Employees

3 325

Number of apprentices

71.4 %

Management positions
filled internally

The Coop Group employs over 95 000 staff in retail, wholesale and production, including 3 325 apprentices. More than 62% of jobs are located in Switzerland, the remainder in neighbouring European countries. Coop goes to great lengths to provide secure jobs with the potential for career development and offers its employees the best terms of employment in Swiss retailing nationwide. The company is the only large retailer to have concluded a collective employment agreement with five different social partners. Over 38 000 employees have signed up to the Coop collective employment agreement. All employees receive competitive pay and benefit from a range of attractive employee discounts. Among other things, Coop assumes two-thirds of the insurance contributions to the CPV/CAP Coop Pension Fund for its employees in Switzerland. This Fund insures employees and their family members or surviving dependents against the financial consequences of old age, disability and death.

Coop Campus: the most attractive professional development programme in the retail sector

Coop invests over 45 million francs each year in its employees' training and professional development and offers the most attractive professional development programme in the Swiss retail sector under the name Coop Campus. Employees benefit from tailored internal training programmes for every level of management and across all subject areas. There are more than 600 internal courses on offer – in Coop's own training centres in Muttensz and Jongny, at 14 other locations or directly in the workplace. Electronic learning methods are also in widespread use. In addition, Coop supports employees' external training and professional development financially and in terms of time.





**I owe my career
to Coop.**

Isabel Andueza
Former Coop apprentice, now manager
of Import Parfumerie Volketswil

Men and women have the same career opportunities at Coop regardless of where they come from. Coop fosters the employability of all its staff through its comprehensive talent management programme. This provides systematic and uniform tools for appraising performance and analysing potential, and supports career planning within the Coop Group. The talent management programme enables Coop to fill over 71.4% of management vacancies internally.

Modern vocational training

Coop invests significantly in the training of apprentices. With around 2 600 apprentices in Switzerland alone, Coop is the second-largest provider of apprenticeships in the country. There are 33 different professions to choose from in sales, administration, logistics and production. A staff of around 30 full-time apprenticeship supervisors and more than 2 000 vocational instructors accompany and support the young adults. Coop also promotes the vocational baccalaureate and supports assignments in other language regions of Switzerland and abroad. Coop continues to employ some 70% of the apprentices once they have completed their training. Thanks to their solid and demanding basic training, many of them have the ideal qualifications to soon take on their first management tasks.

Besides hiring directly, Coop also offers university graduates attractive work placements and trainee programmes in different areas of the company. Those taking part in the trainee programme in sales, for example, spend a whole year experiencing the fascinating and diverse world of retail, thereby laying the foundations for a promising career at Coop.



CLOSE TO PEOPLE THROUGH SPONSORSHIP

In Switzerland, Coop inspires all ages with attractive sponsorship projects – both at the regional and national level.



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